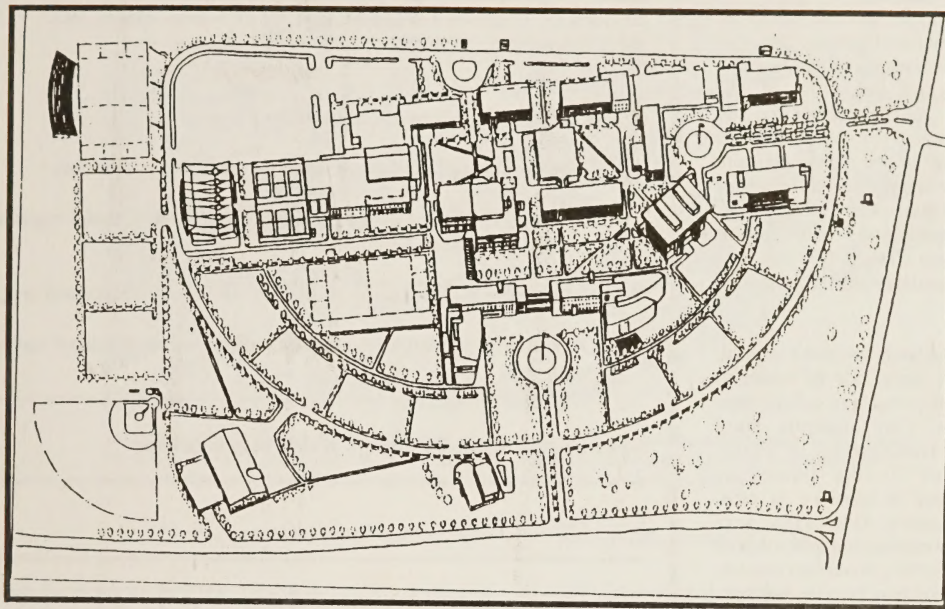


BCCNEWS

A Publication for Alumni and Friends of Broome Community College

FALL 1994



The Master Plan

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Just a few days before the long-awaited groundbreaking for the new Decker Health Sciences Center, the specifics of BCC's Master Plan for the future were publicly announced, spawning excitement campus and community wide over the many changes and improvements that are planned for the next several years.

The Master Plan is a blueprint for future activity. It is a result of the best thinking at this time and provides a vision for a more efficient and more attractive campus environment. The Plan addressed such areas as site utilities, building assessments, and their suitability for BCC's projected space requirements as well as SUNY guidelines.

Check out page 3 for details!

From The President

(Taken from the 1993-94 Foundation Annual Report)

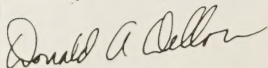
1993-94 was another successful year for Broome Community College. The year started with the opening of our new day care center and the start of the reconstruction of Titchener Hall. By year's end, we were preparing for groundbreaking of the Decker Health Science Center and the announcement of a new facilities Master Plan. Additionally, with a special grant from Senator Thomas Libous, we began a feasibility study for a possible Communications Technology Building.

Our BCC Foundation received national recognition for being one of country's most successful community college fund raising units. Our students were successfully transferring to senior institutions or finding immediate employment here at home or in other areas of the country. Our faculty were developing new courses and new methods of instruction, writing books and articles, teaching and advising, proudly watching their students achieve their goals.

Our library modernized its catalog system, a campus Arts Festival was started, important speakers visited the College to augment the academic program. A reactivated Student Government received widespread student interest and support, a new Advisement Center began operations, and nine of our twelve athletic teams qualified for post season tournaments. A new academic program was started in Records Information Management, and a record number of area companies were served in the Corporate Service job training courses.

It was a good year. And we proudly continue the celebration of our College and its impact on our area.

Sincerely,



Donald A. Dellow, President

INTERESTED IN HELPING YOUR ALUMNI ASSOCIATION?

If you are willing to get involved, your Alumni Association can most likely use your talents. Please let us know how you would like to help us by completing and mailing this form to: Catherine E. Mathias, Director of Alumni Affairs, BCC, P.O. Box 1017, Binghamton, NY 13902

(Check the appropriate box below.)

- ☐ Serving on a Board Committee or on the Board of Directors
- ☐ Serving as a regional representative, i.e., helping organize regional meetings, reunions, programs.
- ☐ Serving as a class agent, i.e., helping with class reunions and programs.
- ☐ Willing to talk with current BCC students and alumni about careers.
- ☐ Other: _____

Name (include name, if different, at time of graduation): _____

Class Year: _____

Home Phone: _____

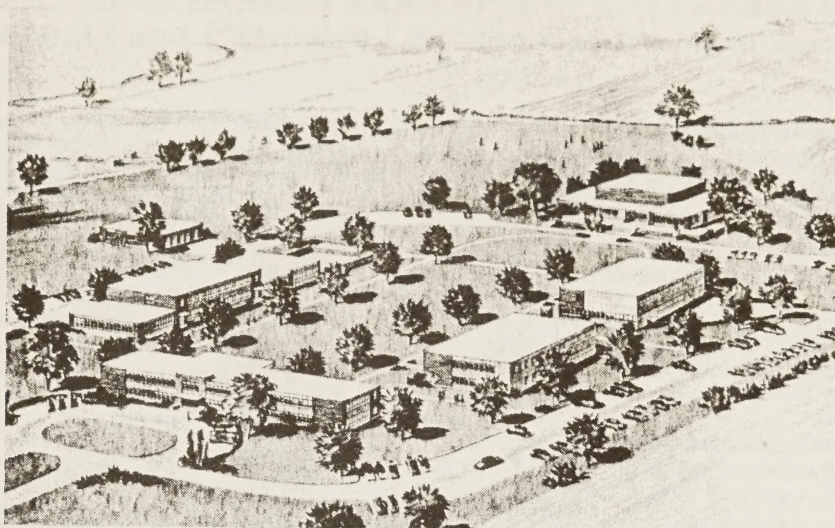
Business Phone: _____

Home Address: _____

Employment Title: _____

Name of Business Firm and Address: _____

TOMORROW'S BROOME COMMUNITY COLLEGE



YOU'VE COME A LONG WAY, BABY! This original sketch of our present campus was rendered by A.T. Lacey & Sons Architects, and appeared in the 1955 *Citadel*. The Master Plan calls for the update and renovation of these original buildings as part of BCC's mission to provide the best facilities and services possible.

"As the county adjusts and rebuilds for the future, so too will BCC."

Those were the words of President Dellow upon the unveiling of the exciting new BCC Master Plan at a press conference August 16. The Master Plan was completed on July 15, 1994 by Perkins Eastman Architects, after approximately one year of research, analysis, and planning. The Plan's components were based on current physical conditions, data gathering on specific items (such as handicapped accessibility and square footage requirements), and issues identified through interviews with BCC students, faculty, and staff.

Originally established as the New York State Institute of Applied Arts and Sciences, BCC's first students had five curriculums to choose from; today, the College offers more than 30 degree programs and 10 certificate programs. As the curriculum choices and student population grew, so did the campus, with the addition of Titchener Hall in 1963, the Library building in 1968, the Business building in 1972, and the Applied Technology building in 1987. Now, with over 6000 full and part time students filling its halls and classrooms, the time has come once again for BCC to grow and adapt.

Of the estimated funds needed for the Plan, one third is allocated for updating and rehabilitating many of the current campus' original buildings (which are nearly 40 years old) in order to meet today's standards of accessibility, energy efficiency and conduciveness to learning. Improvements are also slated for many

of BCC's other existing facilities, as well as upgrading of campus utilities. Expansionary features of the Plan include:

- * A new Communications Technology building, which would also house Student Activities and Assembly/Exhibition areas
- * Additions to the Student Center for expanded student activities & services
- * New athletic playing fields, including an outdoor ice hockey rink with associated indoor areas
- * Expansion of the Library and Learning Resource Center
- * Renovation of the campus grounds, including new campus entries, improved parking facilities, new paths and walkways, and better campus lighting and signage.

The Plan also calls for the eventual demolition of 901 Front Street and the Alms House, which would require extensive renovations to bring them up to acceptable educational standards. These structures currently house the Health Sciences and Arts programs, respectively, and have experienced flooding, poor heat, small classrooms, and other problems. Included in the Plan as well is a provision for one additional building to be erected in the distant future, when the need arises.

All components of the Plan can be completed when public and/or private funding for individual projects becomes available, and no priority is currently given to one project over another.

GROUND BREAKS FOR NEW DECKER HEALTH SCIENCE CENTER

By Roger Hartman, Director of Planned Giving

After five years of fundraising and planning, groundbreaking for the new Decker Health Science Center has finally taken place. On August 18, about 200 people from the College and community watched as principals of the effort, headed by BCC President Donald A. Dellow, turned the first sod where the Center will be built.

The new Center will house the seven programs of the Division of Health Sciences, providing for a better educational environment and use of space for the programs located there. At the same time, it will add much-needed classroom and administrative space for the entire campus.



DIG IN! Douglas Johnson, Donna Bechtel and Ferris Akel get their hands dirty and help begin the groundbreaking!

Citing the many who were responsible for making the Center possible, Dr. Dellow saved his greatest praise for the leadership of the Dr. G. Clifford and Florence B. Decker Foundation of Binghamton, which provided a grant of \$1 million as initial funding for the project. Half the amount was in the form of a challenge grant, which was met by 12 additional private sources from the area. These funds were raised and are being administered by the BCC Foundation.

In his remarks, Dr. Dellow also called on Broome County Executive Timothy Grippen and State Senator Thomas Libous, both staunch supporters of the project and part of the success in securing public support from the county and state. Dr. Dellow also thanked the Broome County Legislature and State Assemblyman Richard Miller for their support. Another major force in securing public funding was James R. Tallon, former State Assemblyman from the area.

Other private sources for the project include:

- *Harriet Ford Dickenson Foundation
- *Stewart W. and Willma C. Hoyt Foundation
- *Conrad and Virginia Klee Foundation
- *A. Lindsay and Olive B. O'Connor Foundation
- *Mildred Faulkner Truman Foundation

- *The Ahearn Foundation
- *Binghamton Giant Markets
- *Sarkisian Brothers
- *Mr. and Mrs. James A. Carrigg
- *Mr. and Mrs. John C. Clark
- *Mr. and Mrs. Frank A. Johnson
- *Mr. George Savory

Opening of the new Center is anticipated for 1996, in time for the fall semester of that year.

Building a Brighter Future with your Support!

1994-95 Annual Fund Campaign Launches

by Dr. Judy U. Siggins

For 29 years the BCC Foundation's principal role has been to provide educational opportunity at BCC by helping people who want to get ahead through education. This year is no different. The Campaign aims to raise \$325,000 to fund need- and merit-based scholarships for students, faculty professional development, and special projects for BCC. The Foundation looks to many groups touched in some way by BCC for their support: our alumni, community friends, businesses and corporations, faculty and staff, student families, foundations, and community organizations.

This year's corporate and community friend campaigns will be led by two dynamic Foundation Board members: Ken Hawk, president of Hawk Engineering, and Vice President of the BCC Foundation Board, and Dr. Lawrence Rouff, the well-known Binghamton orthodontist, who with his wife Lana have already endowed a merit scholarship fund for BCC. Both Hawk and Rouff have been active in past campaigns and are committed to the success of this one.

This past year nearly 3200 donors (over 2100 of which were alumni) supported BCC through the Foundation, exceeding the campaign goal of \$315,000 by over \$4,000. Nearly 700 students benefited through grants-in-aid and our merit scholarship program. The Foundation also helped strengthen the College through faculty and staff development, as well as special projects including four multi-media systems; two for the Learning Resource Center and two for the nursing department.

The Foundation seeks support in two main ways. First, we contact alumni by mail and through our Phonathon. This year, callers will aim to reach nearly all 26,000 alumni during two

calling periods: one in October and November and another in March and April. Also during November, the 100 plus members of the BCC Foundation will personally contact hundreds of past and prospective community friend and corporate supporters to ask them to support our efforts. A select committee of BCC faculty and staff will be spearheading the Faculty/Staff campaign in support of the Foundation this year.

With tuition increasing every year for the past five years to compensate for cuts in government support to the College, Foundation support has become even more critical. Just between 1992-93 and 1993-94 the percentage of students needing financial aid to attend BCC has increased from 48% to 75%. This makes the role of the Foundation's annual fund especially important. The BCC Foundation's grants often provide the "last resort" funding that makes the difference between a student being able to attend BCC and not. Another factor is that while financial aid from state and federal sources has increased over the years, very recently the emphasis has shifted dramatically from outright grants to loans. This means that many students, often in the midst of raising families, may find themselves very heavily burdened with loans for their own education after finishing BCC, and even more so, if they go on to finish their Baccalaureate degrees at a four-year school. Grants from the Foundation are now more important than ever before.

Overall responsibility for the Annual Fund is in the hands of Judy Siggins, Executive Director of the Foundation. The Leadership Giving portion of the Campaign is overseen by Roger Hartman, Director of Planned Giving. The Alumni segment of the campaign is coordinated by Cathi Mathias, Director of Alumni Affairs. Our phonathon begins on October 9, so please respond positively!



Got Time On Your Hands?

Give a little to the BCC Foundation! We could really use a hand from time to time, especially during the Alumni Phonathon. If you have telemarketing experience, reliable transportation and a few hours of free time on weekday evenings or Sunday afternoons, we'd like to hear from you! Other projects are available as well; just call the Foundation office at 778-5182 or Alumni Affairs at 778-5036 for more information!

Alumnus, Foundation Director Produce World-class Wine!

by Dr. Judy U. Siggins

When Tom Macinski was studying medical technology at BCC in the early 70s, little did he know that 20 years later he'd be producing world-class wine. Nor did Martha "Marti" Keeler, growing up in Binghamton ever dream she'd be a winery owner and wine maker. But that's exactly what happened. Tom finished at SUNY-Binghamton with a degree in Chemistry and is an engineering manager with IBM-Endicott. Marti, who married Tom in 1987, is an attorney and partner at O'Connor, Gacloch, & Pope in Binghamton and is on the Board of Directors of the BCC Foundation.

It all started on a flight to California in the fall of 1988. Drinking their second bottle of champagne, they came up with the idea of starting a winery. It was a wild idea, but they liked the idea of a business where they could work together, so the research began.

The Macinskis joined trade organizations, attended seminars and trade shows, reviewed economic studies, while at the same time fermenting and bottling wine at their West Side home. They also tasted lots of other wine along the way. What they learned convinced them they could create a successful business. "We already had a sailboat, and didn't need another hobby," said Marti. It took a year and a half to find the right piece of land and convince the owners to sell it. They purchased property on the east side of Seneca Lake from the Taylor Wine Company in October of 1991 and began to put it all together.

The grapes growing on the property had already been harvested, but Tom and Marti had to prepare for the spring. This meant hiring a consultant, getting the proper equipment, learning how to prune, and taking care of vineyards. In the summer of 1992, they had to figure out where to sell the 30 tons of grapes they'd produced, but that were not known on the market. Taylor didn't want them anymore.



This is how you find us!

After calling practically everyone on the east coast, resourceful Marti managed to sell them all. A neighbor with a mechanical harvester harvested the grapes for them.

Working weekends only in the beginning, they began to renovate the first of 7 barns on the property, the one they would use for the wine making. In the spring Tom and Marti went at it in a big way. With help from friends they did most of it themselves, including taking off two sides of the barn, hiring out to professional builders only the construction of the wall boards and concrete floors.

They finished the renovation just in time to make their first wine in fall 1993. Tom lined up a winemaking consultant to work with them. Their goal was to make world-class wine as opposed to jug wine. They had to buy grapes to supplement those they had. They picked up grapes and juice, took the grapes to another winery to press since they didn't want to buy equipment if they could avoid it. For the next 5 weeks, they were on their property almost every night after work, arriving at Standing Stone at 7 or 7:30 pm, working til midnight, then getting up at 5 am and going back to work. Marti says their 15-year-old daughter Sarah was a saint to put up with it!

While technically it was wine by the beginning of November because it's fermented, they would not bottle the wine until June of 1994. From January through March, every Saturday morning working with their consultant they would line up every glass they had to blend wine on the kitchen table. Their philosophy is to make everything in small quantities. Each lot might have something a little different about it, and you pick out ones you like best to blend together. Even at this stage they were feeling very good about what they were making. They wanted a distinctive style, and they wanted their wines to be good enough to win at competitions. Marti also wanted to make wine that would sell. She confessed she had visions of customers at their tasting bar who "couldn't bear to spit out the wine because it was so good."

The Macinskis wanted a distinctive name for their winery, so they researched local history in various libraries on the lake. They found that when the Dutch came to the area looking for fur trading partners, they were told to find the Indians who were called the people of the Standing Stone. Indian legend has it that when you find the standing stone you would have plentiful food, clear water, and beautiful land. While Marti and Tom have found no Standing Stone on their property, Marti

chuckles that they have found plenty of rocks in the soil. And they have put a slate floor in the tasting room. They worked with Binghamton graphic designer Betsy Freedman, to come up with the distinctive logo and label. Over the last winter they also began demolition of the chicken coop which would be their tasting room. Every weekend and all vacation days have been devoted to the winery.

In Spring of 1994 they ordered the bottles, corks, and capsules (the metal covering that goes over the cork). They also ordered a small bottling machine and bottled the wines themselves. The 5 different varieties of whites comprise 7800 bottles or 650 cases. Each variety took a full day to bottle. There are red wines, too, but they are still in the barrel, waiting til 1995 to make their debut.

Now the real test was upon them: competition. Their first was the International Eastern Wine Competition held in Watkins Glen with over 1400 wines entered. Their dry Vidal won a silver medal; their Riesling won a Bronze medal in early June. They also sent wines to the San Francisco fair and the NY State Fair. Five days before they officially opened their winery for business, they learned they had won a gold medal for their Gewurztraminer at the NY State Fair. They other wines entered there all won bronzes. Then, three days before

opening, they learned that their Riesling won a silver at the San Francisco Fair. And the dry Vidal and Gewurtz won bronzes. It took six years and a lot of hard work but Marti and Tom Macinski accomplished what they'd set out to do: they had made world-class wine!

Standing Stone Vineyards opened on August 21 with a lot of hoopla, family, friends, neighbors, and wine colleagues present for the celebration. While the average winery is not profitable for its first seven to ten years of operation, the Macinskis are well on their way. In their first 3 weeks doing business, they have already sold 25% of their white wine, and expect it to be sold out by Christmas.

BCC alumni, staff, and friends are especially welcome to visit. The winery is open for free tours and tastings: 11-5 on Fridays and Saturdays; Sundays, 12 -5. The Macinskis suggest taking advantage of the wonderful bed & breakfasts located nearby and the many other wineries to visit. Standing Stone also offers special dinners accompanied by their wines on certain Saturday nights year round. Their excellent chef uses many local ingredients in her creative menus. Standing Stone Vineyards is located on Route 414 on the east side of Seneca Lake 12 miles north of Watkins Glen. Call 607 582-6051 for more information.



*The winery tasting room — the big windows face the lake and the view is gorgeous!
(Next year — a deck!)*

Success Secrets...

Here's one secret of success: Avoid being against anything. Instead, be *for* something.

Examples: Instead of being against illiteracy, be for literacy. Instead of being against your company policy, be for an improved policy.

What happens: Whatever you are against works *against you*. You begin fighting it and become a part of the problem. But when you state what you are for, you begin focusing on the potential for positive change.

Source: *You'll See It When You Believe It*, by Dr. Wayne Dyer, William Morrow and Co., Inc., 105 Madison Ave., New York, NY 10016.

Settling That Disagreement

At times you get into arguments where you and another person have developed rigid viewpoints. Your respective comments become increasingly bitter until all progress stops. In most cases the basic problem is a breakdown in communication.

Try this technique: Stop the discussion. Ask your opponent to agree to a new ground rule for both of you: Neither will be allowed to speak up for himself or herself or to state his or her side of the argument *until* each has stated the other's ideas and attitudes to the other's complete satisfaction.

Source: *How to Improve Your Negotiation Skills*, Alexander Hamilton Institute, 197 W. Spring Valley Ave., Maywood, NJ 07607.

A Speech Tip:

When preparing a speech, begin at the end. Write down what you will want the audience to do as a result of having heard your speech. Keep this in perspective as you're preparing the gist of your speech.

Source: *Speechwriter's Newsletter*, 212 West Superior St., Ste. 200, Chicago, IL 60610.

CLAIRE LIGEIKIS-CLAYTON, CHAIRPERSON AND PROFESSOR, NURSING DEPARTMENT



"I view this campus as a home, and the people here as family," Claire relates. She enjoys sharing her experiences and advice with her students. "Remember," she tells them, "preparation is the best value. Keep plugging away, and you'll make it!"

Claire Ligeikis-Clayton is undoubtedly one of the most well-known and well-respected individuals on the BCC campus. She has remained involved with BCC in most of the 18 years since her graduation from the Nursing Program in 1976.

It all began when her family transferred up to Broome County from the New York City area. Her husband's new job presented an opportunity to attend school, so at age 23 with a new baby, Claire began her career as a BCC student. She struggled as a student, working very hard to maintain a "C" average while keeping her commitment to

home and family. Claire credits the faculty for helping her to get through, as well as her partners from clinical experience. "The clinical experience is unique to the Health Sciences Program at BCC," Claire says. "We were in small groups, so we got to know each other very well, in a personal way."

After earning her degree, Claire's goal was originally to be a staff nurse at a hospital, without pursuing further education. This was not unlike most graduates at that time, who stayed in the area and went to work nursing as a second-income job.

A few years later, however, Claire found herself a high honor student at SUNY-Binghamton, where a professor asked her if she had ever considered teaching. Upon earning her Bachelor of Science degree in 1982, she was hired as adjunct instructor for BCC's Nursing Program. She continued her education and earned her Master's degree in 1986, and a year later became a full-time instructor. Her loyalty to BCC and dedication to teaching led to her appointment as Chairperson of the Nursing Department in 1990.

Claire has noticed many changes in the department since her days as a student. "The average student in the Nursing Program is over age 30," Claire comments, "and there is a lot

more relocation now due to local layoffs and economic conditions." Claire's pride in the Nursing Department and its students is evident as she boasts of a 95% passing rate by BCC students on the national certifying exam-- higher than that of Binghamton University.

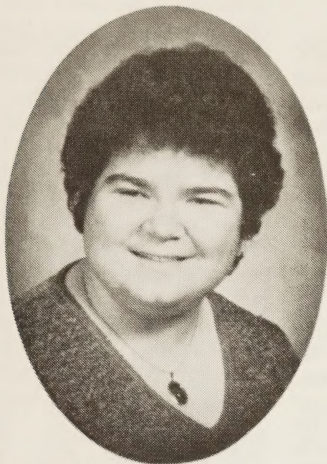
Claire is also very active with collegiate nursing programs on the local, state and national levels. She serves on the Board of Directors for the New York State Association of Degree Nursing Programs, and is a Program Evaluator for the National League of Nursing, which is the accrediting board for nursing schools and curriculums. She has done national presentations, and has published numerous articles. Her many accolades include membership in the educational honor society Phi Delta Kappa, and most recently, receipt of the 1994 Chancellor's Award for Excellence in Teaching.

How To Accept A Compliment...

Do you have a problem accepting compliments? Do you often answer with "Oh, it was nothing?" Be aware that deflecting a compliment often draws unwanted attention and belittles both you and the person offering the compliment. Instead, just say "Thank You." You'll be pleased at how well it works.

Source: The Wellness Book, by Dr. Herbert Benson and Eileen M. Stuart, Birch Lane Press, 600 Madison Avenue, New York, NY 10022.

LEAH HOOSIER, SECRETARY TO THE CONTROLLER



Our very own "Candy Queen"-- in her 1982 yearbook photo

When Leah Hoosier graduated from the Business Marketing Management Program in 1982, little did she know that she would still be here at BCC twelve years later!

Being a local resident, Leah was aware of the programs offered at BCC, and was especially impressed with the Business Division. After one semester enrolled in Business Administration, Leah decided to switch curriculums and explore Marketing instead.

Leah recalls being influenced as a student by her first English instructor, Charlie Quagliata. "He made me try harder, because I was used to very high grades in high school English," Leah states. "When he gave me a 'C' on my first paper, I changed my ways and tried really hard." She also mentions business professors Bill Davenport, Wayne Lockwood, and Bob Fitzgerald, as well as Effective Speaking teacher Harold Sunshine. Bob Reid, former Dean of Engineering Science, was also there for encouragement. "I met him when I was a College Work Study student. Even though I was not in his curriculum, he always kept track of what I was doing and how I was doing," Leah says.

While attending classes, Leah worked with the Citadel staff, and was a College Work Study student in the Purchasing/Payroll office. Ted Bassano, the Controller at that time, was so impressed with Leah's work that upon graduation, he hired her full-time as an Account Clerk/Typist for Purchasing/Payroll. After six months, Leah was transferred to the Financial Aid Disbursement Office. In 1986, she achieved her present position as Secretary to Alan Katz, the present Controller. That same year, she was also appointed Evening Office Manager for Community Education, a position which she also still holds today. Since then, Leah has been named Secretary of the Year by Collegiate Secretaries International.

Leah's job is not the only area in which she excels. She is also the "resident chocolate expert" at BCC, and gives many classes and workshops on making homemade candy. She has also been featured by the Press & Sun Bulletin in an article about her candy-making activities.

Leah lauds the commitment of all personnel at BCC to do everything possible to help its students. "I see many students get frustrated with some of our processes, procedures and paperwork," Leah comments. "Never let that deter you from your studies here. The paperwork can be worked out-- there's no problem on this campus that cannot be solved with time and patience. Don't give up!"

When asked about what changes she has noticed on campus, Leah responds, "I've seen many people working here; a different administration, new construction projects, changes and improvements in curriculums, even working here without computers for several years. That's actually one of the things I enjoy the most-- change. I'm always telling people we are fun to watch because there are days you don't know what will happen next. I really enjoy that."

INTERESTED IN JOINING YOUR ALUMNI ASSOCIATION?

Your \$25.00 membership fee offers you many benefits, while supporting transfer scholarships and other special Alumni Association projects.

Call 778-5036 for more info!

REGINA L. KELLEY, BUDGET OFFICER

Regina (Losinger) Kelley took an indirect path to Broome, both as a student and as a staff member. Following her high school graduation, she began her post-secondary education at Binghamton University. After one semester, Regina was not sure what degree program she was interested in, so she left school and worked for a few years. Several years later, she decided to try a summer course at BCC. Her successful completion of the course encouraged her to matriculate in the fall, and in 1978, Regina graduated with high honors and an AS in Business Administration. With renewed enthusiasm, Regina re-entered Binghamton University and earned her BS in Accounting with high honors in 1981.

After graduating from Binghamton University, Regina was hired as the Fiscal Manager of the Broome County Office for Aging. Three years later, she became Assistant Administrator for Fiscal Services at Willow Point and Chenango Bridge Nursing Homes, where she worked until

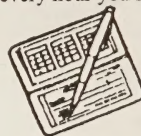
she landed the position of Budget Officer at BCC in 1989, a position which she still holds today.

Regina and her husband are a "BCC Family"-- both she and husband Vincent are BCC graduates. In 1992, Vincent earned his degree in Industrial Technology with high honors after many years of part-time evening study while working full time as a CAD mechanical designer at Universal Instruments.

Reflecting upon her days as a BCC student, Regina notes that while the campus has undergone many changes, including the completion of the Applied Technology building and the computerization of the campus, much remains the same, particularly the quality of education and excellence of the teachers, which she considers "on par" with Binghamton University." She specifically identifies Tom Rossi, Wayne Lockwood, Adam Younker, Ann Sova, Charles Croll, and

Mary Schum as favorite teachers during her college days.

Regina credits her father for encouraging her to get an education. "He was right," Regina affirms. "It has made a significant difference in the quality of my life." In fact, Regina is currently back in school again; in 1992 she returned to Binghamton University after an eleven-year hiatus from "studenthood" to pursue her MBA on a part-time basis while working full-time at She expects to graduate with high honors in December. "I am certain this degree will open more doors," Regina states. Her advice to anyone with a similar goal? "Although it may seem overwhelming to complete your college education, particularly on a part-time basis or as a non-traditional adult student, stick with it-- one course at a time, one semester at a time. You will be successful, and it will be worth every hour you spent."



BRENDA ARTMAN, SECRETARY, STUDENT ACTIVITIES

My career as a student at BCC began in the Fall of 1965. In those days, it was Broome Technical Community College, more commonly known as Broome Tech. I entered the Executive Secretarial curriculum under the capable tutelage of Dorothy Saeger and Evelyn Katusak. A. James Kalbaugh was in charge of our department.

Most of my classes were in the Wales Building-- transcription, shorthand, typing, etc. Many of these classes started at 7:30 a.m! Imagine trying to type or take shorthand at that hour! Of course, there were no computers, word processors or printers. We used IBM Selectric typewriters, which were state-of-the-art at that time.

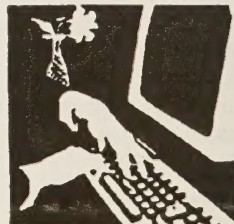
In the mid-sixties, female students wore skirts and dresses. Miss Saeger regularly inspected our appearance, checking our stockings for runs, and nails had to be manicured. She also said that a secretary should wear a girdle, no matter how thin she is.

During my freshman year, I successfully ran for Class Secretary, so I was involved in Student Government. Additionally, I was a Work-Study student in Mr. Kalbaugh's office and the Science department. I also served as an usher for graduation in 1966. I remember that evening very clearly. Graduations, weather permitting, were held on the quad. The Business Building didn't exist, so graduates and guests sat in chairs facing the Student Center. After the ceremony, I sat on the stone wall outside the Student Center waiting for my ride. The campus seemed deserted, and there on that beautiful evening in late spring, I felt as if the whole campus was mine.

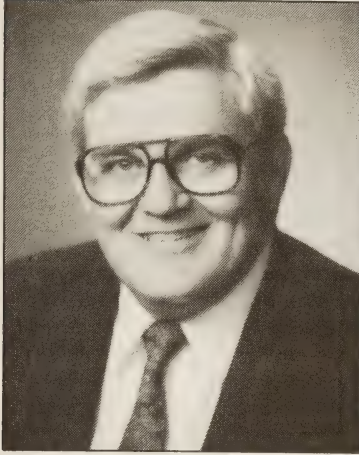
I graduated from Broome Tech in 1967 in the top 5% of my secretarial class and went to work for Singer Link, Inc. for one year. I married in 1968 and moved to Syracuse, where I worked for Gulf Oil Corporation for three years while my husband was in law school. We are now the parents of five children ranging in age

from 5 to 20 years. I started working at BCC four years ago in the Educational Opportunity Program. I am now working as a secretary for Student Activities. My son is also here, as a student in his second year of Engineering Science.

BCC has changed during the last 27 years. Buildings are new or renovated; many faces are new. The library was under construction when I graduated in 1967. But some things never change. I still sense the dedication of faculty and staff to the students here. I think that's what I enjoy most about my job, and I know that's what makes BCC the first-rate college that it is.



BOB MOPPERT, CANDIDATE FOR THE NEW YORK 26TH CONGRESSIONAL DISTRICT



With Election Day '94 just around the corner, one BCC alumnus is finding himself extremely busy. That alum is Bob Moppert (BT 71), who is running for United States Congressman representing New York's 26th Congressional District.

But then, a busy life is nothing new to Bob. Since his graduation from BCC, Bob has founded and/or owned several local businesses, including Endicott Trucking Co. Inc., Tri-Cities Warehouse Co. Inc., and Mapes Moving & Storage Co., Inc. He has also been extremely active in community service, serving in leadership positions for Rotary International, the New York State Easter Seals Society, PROBE, the Broome County YMCA, Dollars for Scholars, and the Broome County Chamber of Commerce Small Business Council, just to name a few. Bob is still involved with

BCC as well, serving on the Business Curriculum Advisory Board and being recognized for "Outstanding Achievement as an Entrepreneur" by the College in 1986.

Bob attributes his success to the fine education he received as a non-traditional adult student here at Broome Community College. He earned his AAS Degree after several years of part-time evening study, working during the day and going to school at night. "The courses that I took at Broome have been instrumental throughout my 22-year small business career," Bob stated. "one of the most memorable professors of my college experience was Harold Sunshine. He had the unenviable task of motivating each of the students in his 'Effective Speaking' class to stand and deliver a series of thoughtful, provoking and intelligent speeches, which was no small task! Mr. Sunshine successfully managed to include his great sense of humor to accentuate the learning experience. That 'Effective Speaking' course has been an important part of my career.

With all his knowledge and experience in the business arena, Bob was elected to the Broome County Legislature in 1987. While on the Legislature, Bob served as Majority Leader in 1988, and sat on the Finance, County Administration, and 911

Committees. In addition to the Legislature, he also served on the Chenango Zoning Board of Appeals, Chenango Parks & Recreation Committee, and chaired the Arena Board. Bob hopes that his public service career will not end there, however. After a run for Congress in 1992, he is vying for the position once again this year.

"BCC has been an integral part of my life in many ways including business, government and community involvement," says Bob. "I am tremendously proud to be a BCC graduate, and I look forward to being the first BCC alumnus to serve in the United States House of Representatives."

Why You Should Be Positive...

If you want to be seen as a doer who can be counted on to get the job done, respond with "I will" as frequently as possible. Phrases such as "I'll try" make you appear wimp-like.

Example: Remember all the people who say, "I'll try to get back to you tomorrow." They seldom do. Those, however, who say, "I'll have an answer for you by five tomorrow," usually follow through.

Bonus: This attitude and choice of words will influence others, but it will also influence you to get the job done.

Source: George Walther, author of *Power Talking: 50 Ways to Say What You Mean to Get What You Want*, cited in *Successful Meetings*, 355 Park Ave. S., New York, NY 10010.

ALUMNI ASSOCIATION New Officers Announced

The BCC Alumni Association is pleased to announce the following individuals as officers for 1994-95:

PRESIDENT: Robert C. Watts (BT 66)

VICE-PRESIDENT: Steven Amell (LA 72)

SECRETARY/TREASURER: Mary Jayne Westbrook (MO 50)

ALSO... Congratulations to Kyle (Carpenter) Caprari (LA 77), who recently married Anthony Caprari and honeymooned in Jamaica!

And, of course, a warm "welcome back" to the rest of the board upon the start of a new year: Gary B. Finch (BT 67); Nancy Bettencourt (LA 70); Andrea Fynboe (BT 72); Roy Fynboe (BT 66); Joseph Germick (ET 57); Frances Hull (TO 55); Mary Ligouri (RN 72); Linda Mapes (BUMA 86); Patricia Seketa (CT 77); Gilbert Senger (BA 74); Marcia Steinbrecher (BM 84).

Business Connection

The Benefits of Broome Community College Can Last a Lifetime . . .

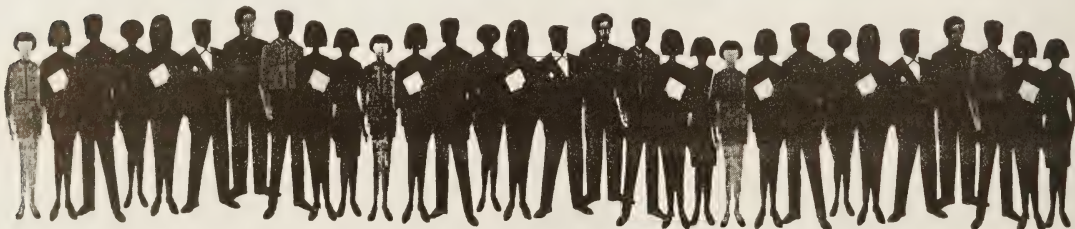
Your membership in the BCC Alumni Association entitles you to the following services:

- Career Planning and Job Placement
- Networking Opportunities
- Discounts at Area Businesses
- Travel Programs
- Job Fairs
- Access to BCC Library
- Free Admission to Most Hornets Sporting Events
- Subscription to BCC NEWS Alumni Newsletter
- Alumni Educational Programs and Social Events
- Alumni Classmate Locator Hotline
- Group Life Insurance
- National Consumer Buyer's Service

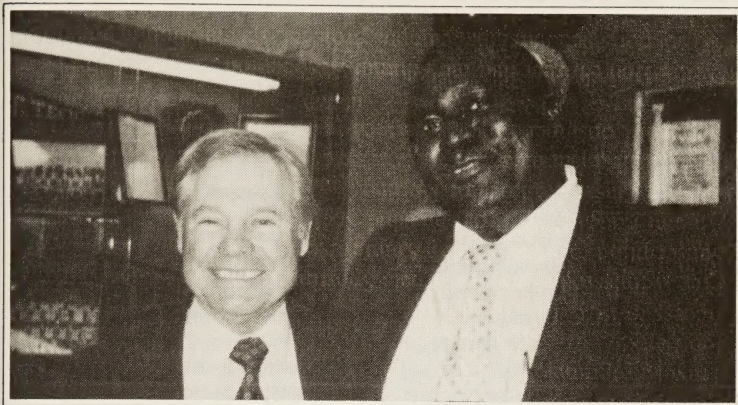
AND . . . Don't forget that the Alumni Association Membership Fee of \$25.00 supports scholarships, campus projects, special alumni activities, and more! Call (607) 778-5036 today to start enjoying the benefits of membership right away!

NEW BUSINESS CONNECTION MEMBER!

Alumni Association members can also receive a special deal with Montauk Yacht Club & Resort, Montauk, NY. For more information, contact Sundra Escuder at (516) 668-3100, or write PO Box 5048, Montauk, NY 11954.



IN MEMORIAM...



Ed (Sonny) Searson (BT70), who played on BCC's basketball team, passed away suddenly last May from a cerebral hemorrhage. Sonny loved BCC and telling others about the wonderful times he enjoyed here and the exciting games he played in. Sonny especially respected and admired Coach Dick Baldwin, who was like a father to him while he was away from home,

providing leadership, guidance and friendship.

Sonny is sadly missed and will always be remembered for his kindness, gentleness, sense of humor, and love for life. He was well-respected by his church, co-workers and community, and dearly loved by Patricia Davis, who shared the past 8 years with him.

REUNION INFORMATION!

This section of BCC News is dedicated to providing you with the latest information on upcoming reunions, as well as individuals who are interested in getting one started. This feature, along with the BCC Alumni Directory that will be available early next year (see article, page 2) will give you all the information you need to get back in touch with old friends! Current reunions in the works are as follows:

*Class of 1974 (20 years): Please contact Thomas T. Trencansky,

3 Greystone Drive, Dryden NY 13053
(607)-844-4767.

*Class of 1964 (30 years): Please contact Edward and Dawn Hoover, 8677 E. Otero Circle, Englewood, CO 80112.

*TOA (Technical Office Assistant) Class of 1950: Walter F. Herzog would like to hear from old classmates. He can be reached at 13 Riverside Drive, Sidney, NY 13838.

COMING UP IN THE NEXT ISSUE:

The Winter 1995 edition of BCC NEWS is currently scheduled for release in late January, with reports on the ALUMNI ANNUAL FUND and upcoming PHYSICAL THERAPY CONFERENCE, sponsored by Community Education.

We'll also update you on progress toward our ALUMNI DIRECTORY, scheduled for release around May of 1995...as well as more stories about ALUMNI WHO BECAME BCC FACULTY AND STAFF. In addition, we'll also include ON-CAMPUS EVENTS and SPRING SPORTS SCHEDULES.

We hope you'll look forward to these stories, as well as our regular features: SUCCESS STORIES, REUNION INFORMATION, and ALUMNI ON THE MOVE. Don't miss it!

Alumni on the Move

1950's

Jeannette S. Lombardi Dunbar (BT59), is studying elementary education at Clearwater, FL, and is in a missions program at Moody Bible Institute Extension. Jeannette lives in Dunedin, Florida.

1960's

Warren H. Brooks (LA64), is a corporate vice president and stockbroker for Paine-Webber Co. Warren has two sons: Jonathan, who is studying liberal arts at Colby-Sawyer College in New London, NH, and is also a big time ski racer; and Adam, who is attending Johnson and Wales University in North Miami, FL, studying culinary arts.

Elaine Robinson Loiello (LA64), and her husband, Jack Loiello, have had a banner year. Jack was appointed by President Clinton as associate director for Educational and Cultural Affairs (USIA). Elaine was named president of Gowran International, an international consulting firm. They also have a new home in Washington, DC.

Robert L. Sunheimer (LT69), was recently promoted to associate professor of medical technology at SUNY Health Science Center at Syracuse. He teaches clinical chemistry and laboratory instrumentation to students of medicine, medical technology, and pathology residents. Robert is married to **Bonnie M. Fleming Sunheimer (LT69)**, and they have two children, Kristin and Mark.

1970's

Philip G. Gold (ET70) and **Karen Kishpaugh Gold (BT66)** met at a Broome Community College basketball game where both were members of the Pep Club. Phil was majoring in electrical engineering technology and Karen was in business technology. They married when Phil graduated and went to work for New York Telephone.

Phil continued his education at Watson School of Engineering at Binghamton University, and graduated with honors in electrical engineering technology in 1984. That Christmas, Philip and Karen moved to Florida where Phil went to work for Siemens-Stromberg-Carlson, a manufacturer of telephone equipment. He is now a senior member of the technical staff, and is in charge of engineering layout and ordering of equipment for the development labs.

Karen had formerly worked as a bookkeeper for Sam Lupo, "Binghamton's World Famous Spiedie Maker," and was also a singer with the BC Pops. Besides raising their two children, she has had several positions with the Broward School District and is currently employed as a school attendance officer, as well as singing with the Fort Lauderdale Choral.

Their son, Scott, is a junior at Cornell University majoring in mechanical engineering. He is working in a co-op program with Florida Power and Light Company. Scott was also an Eagle Scout at fourteen, while his father served as an Assistant Scoutmaster. They had many adventures together camping in the Everglades and the Florida Keys. Their daughter, Alycia, is in her last year of high school and hopes to pursue a career in the arts.

Both Phil and Karen have been actively involved with chairing Broward School District advisory boards for the elementary and middle schools. The advisory boards are an important link between the community, the school, and the parents of the students. Phil is also Binghamton University's representative for "College Night" at the school, which has 109,000 students.

Although they have lived away from this area for the past ten years, Phil still continues to keep in contact with Robert

Reid, an emeritus faculty member and the former head of the BCC Engineering Department

This year Philip and Karen will be celebrating their twenty-fifth wedding anniversary.

Congratulations, Phil and Karen!

Penny Ann Nickels Armstrong (BH71), is an office manager and dental hygienist for University Dental Services, located on the campus of Syracuse University. She was instrumental in setting up and opening the new private office where she works. Penny says her Broome Community College experience "made a great foundation with which to build a career."

John E. Sheehan (BT74), is employed by DCS Corporation as administrative services manager. John also says, "I'm *finally* getting married for the first time!"

Paul D. Wadsworth (BA74), recently accepted a position with NationsBank corporate headquarters in Charlotte, NC as vice president in the application support division. NationsBank is the third largest bank in the U.S.A. Paul and his wife, Anna, have two children: Alison, 8, and Jonathan, 5. Paul says, "We are all very proud of the Charlotte Hornets, and our newest team, the NFL Carolina Panthers!!!!"

Leo W. Conboy (ET75), is a program manager for Loral Aernoutronic in Huntington Beach, CA. Leo and his wife, are the proud parents of a new baby girl.

David A. Damiano (LA75), is the director of community supervision services for the 259th Texas Judicial District Community Supervision Department. He serves on the Community Justice Assistance Divisions, Ethics and Peer Grant Review committees for the Texas Department of Criminal Justice. David is living in Anson, Texas.

Sandra Warren Tesch (DH78), moved to Austin, Texas, where she received her masters degree from Southwest Texas State University. She is employed by the Texas Department of Health as a regional dental hygienist. Sandra specializes in training teachers and school administrators in dental health education. She has been married for five years and is expecting her first child.

Jack R. Moses (BA78), was recently named Associate Vice President of Investments and Assistant Branch Manager at Dean Witter Reynolds Inc., Binghamton, NY. An adjunct faculty member at BCC, he also teaches BCC Community Education mini courses and is host of "Moses On Money", a radio program heard each Saturday morning on WINR-AM, Binghamton.

1980's

Jeffrey G. Bills (BM80), is manager of the account executive department for Automatic Data Processing. Jeffrey says "Hi" to Bob Fitzgerald, a marketing instructor for Broome Community College. Bob says he still remembers Jeffrey's sales presentation for his class.

Thomas B. Crensha (MT80), and his wife, Jeri, are expecting their first child soon. Thomas is a research technician for Sandia National Laboratories. He says "Hi" to Blaine Ellis, former head of the mechanical department and emeritus faculty member of Broome Community College.

Ida M. Gialenella (LA80), has received both her bachelors and masters degrees in social sciences from Binghamton University.

Dale W. Saeman (ET80), recently graduated again from BCC, this time in computer science (technical emphasis) and is currently going to Binghamton University's Watson School of Engineering. Dale recently married Linda Whitney.

Lorraine T. Flaville Fitzgibbons (DH81), and her husband, Thomas J. Fitzgibbons,

are the proud parents of their first child, Sean Patrick Fitzgibbons, born June 29, 1994.

Sandra L. Flynn (RN81), obtained her BSN from Marywood College in Scranton, PA. She has been employed as an operating room nurse at Wayne Memorial Hospital, Honesdale, PA since graduation, and as head nurse since November, 1986. In addition to her job, being a wife, and mother of two, Sandra is serving as the 1994-95 New York State President of the Ladies Auxiliary to the Veterans of Foreign Wars.

Richard H. Miller (LA83), is practicing law in Vestal, NY. Richard married Dr. Julia H. Miller in 1993, and they are expecting their first child on January 26, 1995. Julia is completing her fellowship in pulmonary medicine at Guthrie Hospital; Richard is in his second term as a village of Johnson City Trustee and is currently running for the Town of Union Supervisor.

John P. Simkulet (CT84), recently married Ellen Huss Simkulet. They live in Latham, NY where John is employed as a civil engineer with Greenmen Pederson Corporation of Albany.

Lorraine Waring Rodgers (LA85), recently married Richard K. Rodgers. They are living in Richmond, Virginia where Lorraine is employed with Fidelity and Deposit Company as a commercial rater.

Joanne Wood Shabareck (SC86), recently married Tim Shabareck. Joanne and Tim are living in Pompano Beach, FL.

Alynssa M. Sosnowsk Wagner (EC86), and her husband, Kenneth J. Wagner, are living in Shrewsbury, NJ. They have a new son, Michael James Wagner, born June 16, 1994.

Robert O. Allen III (BUBC87), recently changed his position at Preston Trucking from operations coordinator to accounts manager.

Timothy John Case (ES87), recently received his masters degree from University

of Rochester. His thesis topic was "Automated Identification of Intergranular Stress Corrosion Cracks from Time and Frequency Features of Ultrasonic Waveforms." Timothy and his wife, Carolyn Lubecki Case, who works in visiting home services, live in Rochester, NY.

Kay M. Kittinger Zaharis (BM87), is working as an executive assistant at WSKG Public Television and Radio in Binghamton, and is continuing her education at Broome Community College in Records and Information Management.

Michele A. Pickert Foulke (AS88), since graduating from BCC, has received two bachelors degrees from the University at Buffalo - a BA in Communications with a minor in Human Resource Management; and a BS in Environmental Studies. Michele is currently a regulatory specialist for an environmental consulting firm in Niagara Falls, NY.

Richard H. Wayman (CS88, BUBC94), recently accepted a new position with Clarias, Inc. Richard is living in Freeville, NY.

James F. Burke (ES89), and his wife, Kimberly A. Hillis, are celebrating their first wedding anniversary. After graduating from Clarkson University, James went to work for Motorola doing cellular communication, research and development. Kimberly, a former BCC student, is currently attending William Rainey Harper College in the Chicago area, majoring in computer science.

1990's

Wendy Jo Kenyon Cummings (EX90), continued her studies at Binghamton University and received her Bachelor of Science in mechanical engineering. Wendy Jo is married to John Haig Cummings.

Amy J. Bixby (BUBA91), is working in the human resources field in Manhattan. She lives in Forest Hills, Queens, NY.

Shelly Marie Moore Callan (OTEX91), is married to Daniel L. Callan, Jr. of Binghamton, and they are expecting their first child.

Andrea Foster (ISAS91), has received her bachelors degree from Harper College. She is currently self-employed as an illustrator.

Kevin R. Kittinger (ES91), recently received his bachelor of science degree in exercise science from the University of Buffalo.

Marrissa A. Scott (LA91), is an accounting student at St. John Fisher College. Her brother, **James A. Scott (LA88)**, is a student at New York Chiropractic College and her sister, **Teresa M. Scott Hurst (XR86)**, works for United Health Services as a

vascular technologist. Their mother, Anne M. Scott, is the director of the placement department for Broome Community College.

Morgan Van Wely (LA91), received his bachelors degree in anthropology last May from the University of Pittsburgh and spent the summer backpacking through Europe. Morgan was the youngest BCC graduate in 1991, finishing his degree requirements at age 18. He is currently working on travel articles for the Pitt Alumni Magazine. Morgan is the son of Jo Van Wely, dean of business and office technology at Broome Community College.

Sheila D. Johnson Daino (BUBC91, BUBA92), graduated from Binghamton University with a BS in Management. She is employed with Marine Midland Bank as

a teller. Sheila's husband, Douglas, is a technology teacher for Tioga Central School.

JerriAnn Andrus Hanel (LT92), and **Matthew B. Hanel (ET90)**, were married October 8, 1993. JeriAnn is employed by UHS as a medical laboratory technician and Matthew works for Raymond Corporation in Greene, NY as a testing engineer.

Jamie Bigelow (LA94), and **Laura A. Cohen Bigelow (LA89)**, have a son, Matthew, 8, and a daughter, Devon, 1. Laura teaches at-risk youth at BOCES and Jamie is continuing his education at Rochester Institute of Technology in medical illustration.

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